Adara Partners – Equity capital markets advisor

Adara Partners acted as financial advisor on a ~A$1.36bn block trade in Ramsay Health Care (RHC)

Outcomes

- September 2019
- ~A$1,360m block trade
- 22m shares = 10.9% of issued capital in RHC
- Adara Partners, led by Graham Goldsmith, acted as lead financial and commercial advisor to the vendor, Paul Ramsay Holdings Pty Ltd (PRH)
- Largest Australian block trade since 2017
- Largest Australian non-oil-and-gas block trade in the last 10 years

Adara Partners provided the following services

- Strategic equity capital markets advice to the Paul Ramsay Foundation
- Block trade transaction advisory services to PRH, including:
  - Advice on timing, size, transaction structure, pricing, allocation, and fees
  - Selection and management of bookrunners / underwriters
  - Continuous support and guidance to the Board
  - Management of all inbound underwriter enquiries for the Board
  - Commercial and financial advice on all block trade documentation*
  - Advice on market expectations of obligations of common directors*

Outcome

- Fully underwritten block trade at $61.80 (5.2% discount to closing price, 4.4% discount to 5-day VWAP)
- Confidentiality maintained through to trade launch, with the stock trading up in the week prior to execution
- PRH continue to have a significant interest in RHC (21.3%). Allocation of shares met PRH’s ongoing objectives
- Traded within a tight range post-transaction (VWAP of $63.47 in following 3 days). Final trade price a good balance between multiple interests of vendor and new shareholders

*R alongside PRH’s legal advisor

Ramsay Health Care (RHC) share price performance and volume

*24.80mm

Volume | Closing share price | VWAP | Sale price
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$60.00 | $61.00 | $62.00 | $63.00 | $64.00 | $65.00 | $66.00
9-Sep-19 | 10-Sep-19 | 11-Sep-19 | 12-Sep-19 | 13-Sep-19 | 16-Sep-19 | 17-Sep-19 | 18-Sep-19 | 19-Sep-19 | 20-Sep-19
0 | 0.50mm | 1.00mm | 1.50mm | 2.00mm | 2.50mm | 3.00mm | 3.50mm | 4.00mm | 4.50mm

*24.80mm
Collectively our Panel Members have advised over 90% of the ASX100 and have worked on many of the largest and most critical transactions in Australia’s corporate history. Adara Partners’ services are not limited to the ASX100 – our Panel Members have worked on a range of public and private corporate engagements, providing our clients with their expertise, through wise counsel, financial and strategic advice.